



Status of Army Data Synch

- Pilot project complete 30 Sept 2003
 - Exceeded product price reduction goal of \$500K by \$537K
 - Annualized product price reductions implemented: \$1.037M
 - Moved 18 major lines to PV/ECAT (increased sales through DSCP by \$365K annually)
- Next steps
 - Fully automate data collection, analysis and reporting
 - Integrate with IMAR



Implementing Common Mfg Name

- Short term
 - Issue instructions for use of DSCP Common Mfg Name list for new records built in DMLSS
 - Still looking at top level names vs. need for MTFs to record at Division or Brand level
- Longer term
 - Submitting DMLSS SCR for intelligent mfg name field (drop down list or other technology) and making it a mandatory entry in DMLSS
 - Report on number of records with missing or unknown common names (up-channel metric)
 - Develop process to report new mfg names for inclusion in UDR